

At STM Studio Supplies we aim to make the task of purchasing a sprung dance floor as easy and painless as possible. We have a team of experienced and trained staff who will guide you through the process from prologue to finale!

As with all great productions, the cast and crew must work as a team to produce a professional performance. We have put together some information, hints and must haves to help you to articulate your request so that we can have an estimate to you with minimum fuss and maximum speed.

The basic pieces of information we need to know, (apart from who you are and where you are!), comes down to three main points:

1. Describing your needs – tell us what you want!
2. Defining your space – we do need accurate measurements in order to quote
3. Clarifying your options – not all studio spaces are the same and all require some special attention

Please use the form on the following page to assist your quote request.



STM Flooring Quote Details

Name			Delivery address				Phone					
Studio			Email									
Describe your needs	Sprung floor		Dance Floor Vinyl				Other					
Composition of existing floor	Concrete		Floorboards		Carpet		Other Surface					
Define your space Measure up Details Accurate floorplans that have the measurements clearly indicated are particularly helpful.	You need to accurately measure your space. The most important dimensions are length and width of total space to be covered. If you have multiple studios/spaces please ensure that you are clear which measurements belong to which studio!											
	Studio number/name	Dimensions Length x Width		How many doors lead into the space?		Are the dimensions clean, ie are there any columns, fixtures etc that intrude onto the floor space			Are there stairs to the studio (re delivery/install)?			
Clarify your options Dance/Movement Styles	A sprung floor will benefit all styles of dance, reducing the risk of shin splints, stress fractures and other injuries, but not all vinyls are created for the same purpose. Some are better suited than others to deal with the rigours of hard shoe styles such as Tap or Flamenco. Others are favoured for ballet and modern styles of dance because of their stability and traction.											
	Ballet Classical			Bare Foot Styles Pilates Martial Arts Modern Yoga					Contemporary Styles Jazz Hip Hop Zumba Lyrical			Percussive Styles Tap Irish Flamenco Theatrical Folkloric

Vinyl Laying method	<p>If you own your premises then a permanent lay might be applicable. In the case of rental properties you might need to be able to take your floor with you in the event of moving. If you share premises you might need to be able to pack up after each use or you might require a touring/performance floor.</p>
Installation	<p>Will you require installation costs as part of your quote? Or are you able to organize a working bee of handy helpers to install the floor</p>
Freight/Delivery	<p>We use professional courier services for all consignments. Costs are estimated on: delivery address, weight and the dimensions of your order Please advise specific delivery details such as ground floor, loading dock, ok to leave at front door etc Please note that we CAN NOT GUARANTEE DELIVERY TIMES, please ensure that if you are working to a deadline that your order is placed in good time Large and heavy consignments will be palletized for ease of packing and safety in transit, this requires you to either have a forklift to accept delivery or a team of strong helpers.</p>
Timing	<p>Lead time from payment to delivery is usually 2 weeks, but can be longer if stock is unavailable or for custom jobs.</p>
Payment options	<p>We can accept credit details over the phone, please note there is a 1.5% surcharge for MasterCard, Visa and a 2.5% surcharge for AMEX. Or you can direct debit to our account. No goods will be shipped without full payment unless a purchase order has been received or by prior agreement, please include invoice number on transfers for ease of tracking</p>
Notes/Questions	