

# Sindi & Batterjee Audit & Consultancy Kreston International

Advisory Services



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#### **ABOUT US**

Sindi & Batterjee is an accounting, auditing, and consulting firm that has been operating since 1982 in the kingdom of Saudi Arabia. The firm's offices are located throughout the kingdom, with the head office in Jeddah.

S&B is the only member of Kreston International in KSA. Kreston International is a global network of accounting firms consisting of 186 firms from +100 countries across 6 continents. Our membership in this network demonstrates our focus on executing our services according to international standards and the latest applied procedures. The vast size of S&B allows specialization in a comprehensive range of business fields. Specialized groups handle our accounting and auditing services, with each group handling a certain business sector.

Such a system allows our professionals to gain further knowledge and experience in each respective sector, which results in our auditing services being implemented according to the highest standards.



#### **OUR COMPANY**

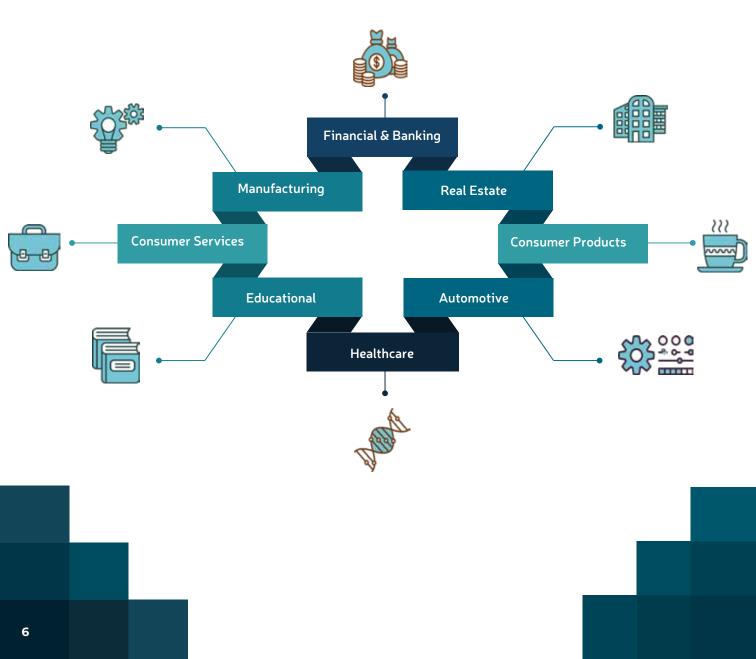
S&B enjoys a respected reputation within the economic environment of Saudi Arabia. This shows how our clients can confidently make strategic decisions based on our financial statements and findings.

Financial statements issued by our firm are aligned with the highest international standards in accounting and auditing, and these statements are accepted in the kingdom of Saudi Arabia as well as overseas.

The firm has a great number of accountants and auditors within its ranks who are members of the Saudi Organization for Certified Public Accountants and the Egyptian Organization for Accountants and Auditors.



### Industries



## **Feasibility Studies**

Sindi & Batterjee conducts a feasibility study to help you determine how you can succeed in your project, service, or business. Analyses of the industry, competition, and the environment of the business are critical before launching a company. We analyze the key components of your business from various aspects, both financially and operationally, to help you reach a conclusion on your development.

#### Marketing Feasibility

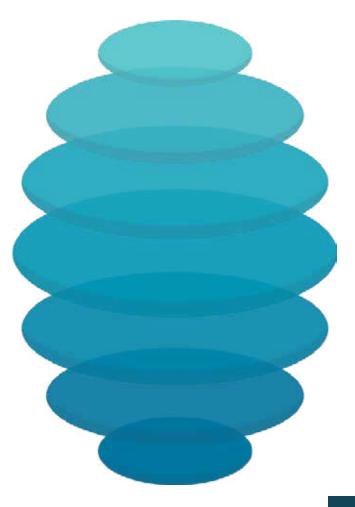
- 1- How much are the projected sales?
- 2- Who are my customers?
- 3- Who are my competitors?

#### **Technical Feasibility**

1- What are the required logistical aspects such as labor, materials, and technology?

#### **Financial Feasibility**

1- How much funding or capital is needed to successfully launch the project?2- Is the business feasible within the estimated cost and will it be profitable?



# **"INTELLIGENCE & EXCELLENCE."**

## **Mergers & Acquisitions**

Mergers & acquisitions are critical for companies to grow. Our skilled strategists help you to identify acquisition opportunities that are aligned with your business interests and objectives. We help you with the complex and costly negotiation process and determine whether the acquired acquisition target is a cultural fit for you.

#### Key questions:

- Is M&A the right strategy to consider in this case?
- Strategic Value: How do I maximize shareholder value and returns?
- Evaluation: How much is the asset worth to me?
- Is there an opportunity to achieve economies of scales or synergies?



# **Financing And Capital**

Sindi & Batterjee helps you explore different finance options for your venture. Whether it is a bank or a private venture capitalist firm, we can determine the best capital resources channel for your needs. We study your growth plans and help you determine how much capital you need to achieve your critical targets and objectives.

#### Key questions:

- 1- Is acquiring capital the right step for you?
- 2- How much capital is needed?
- 3- What are the best financing options available?



# **"SOYEZ RÉALISTES, DEMANDEZ L'IMPOSSIBLE"**

## **Restructuring & Insolvency**

Cross-border restructuring, administration, bankruptcy, and liquidation all demand decisive action. Our restructuring service professionals specialize in providing in-depth business and financial advisory solutions to execute these actions.

#### Services:

- 1- Advising on business structures and performance improvement.
- 2- Restructuring illiquid or insolvent businesses.
- 3- Rescheduling, recovering, and converting debt.



#### Wealth Management

As a successful, private individual, business owner, and/or a business family, you need a strategy for protecting your personal wealth and structuring it for growth and the future.

Effective family wealth management encompasses a range of issues related to not only business aims, but also personal and family goals. Wealthy families often consider establishing a family office to manage their many investments, reporting, philanthropic, and financial responsibilities. Properly structuring and staffing a family office requires an analysis of tax and governance considerations, as well as a deep understanding of the family's short and long term business and professional goals and objectives.

We have combined our knowledge of international tax, law, corporate and family governance, finance, investment consulting, cross-border regulatory compliance and immigration and citizenship issues in an integrated and comprehensive wealth management solution covering:

- Succession Planning & Family Governance

- Estate, Asset & Gift Planning



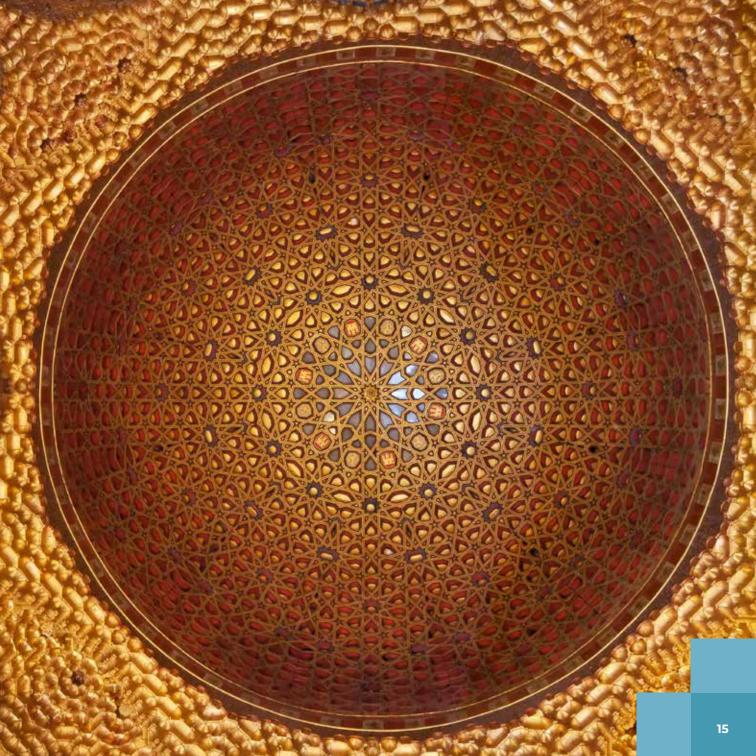
## **Cost Reduction**

Cost reduction helps to identify how business operations can be done using an improved cost structure. S&B helps you reduce unwarranted expenses from your business without incurring any negative results on your product or service quality. We can also present our clients with large-scale cost reduction programs.

#### Key Questions:

- How to cut production costs?
- How to reduce supply expenses?
- How to boost profits and make operations more efficient?





#### **Commercial Disputes**

We present our clients with investigative accounting and litigation consulting to help them resolve commercial disputes. Our firm is regularly appointed by courts as an independent expert witness or investigator. Using our extensive network of partners, we can provide you with the legal counsel to properly represent you.

Our professionals analyze the accounting data provided by the involved parties and then investigate them in order to detect losses or any signs of fraud. We then present all our findings to the involved court.

#### Services:

- Investigation and analysis
- Accountant malpractice claims
- Damage assessments
- Assessment of liability
- Contract disputes





#### **Inheritance Management**

Sindi & Batterjee can help you manage and plan for your inheritance. An inheritance can be a very different form of assets. It often involves complex legal matters, such as taxes. Also, taking the time to understand how to manage your inheritance is critical. Our professional tax advisors, accountants, and lawyers can help you throughout the process and avoid the financial stress that an inheritance can create.

#### Timing

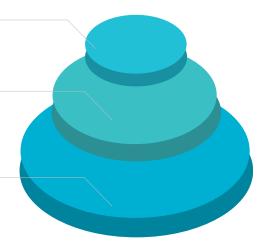
When will you receive your assets?

#### Valuation

What are the values and forms of your assets?

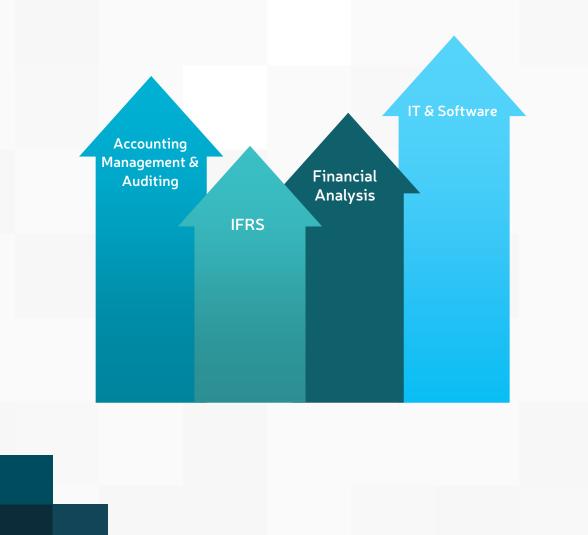
#### Taxes

What Taxes and legal constraints might apply to your assets?



## **Training & Consulting**

Sindi & Batterjee can help train your accountants and auditors using the latest accounting and auditing software, as well as other educational materials. We also provide lectures in several areas of accounting and auditing. Our lectures have been frequently presented in the chamber of commerce. The students gain a validated certificate upon completion of the courses.



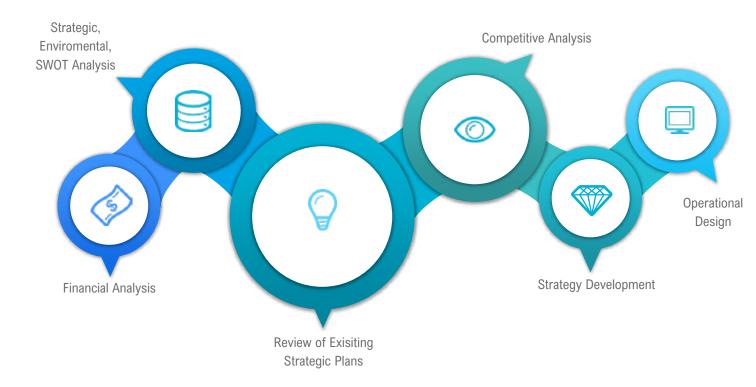
# "EXCELLENCE THROUGH DEDICATION"

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## Strategy

Whether you're seeking planning facilitation and guidance, facilitation of board and management retreats and strateg sessions, or full strategic plan development, our consultants have extensive experience bringing together leaders from hospitals, banks, real estate, an dother organizations for meaningful discussion and goal setting.

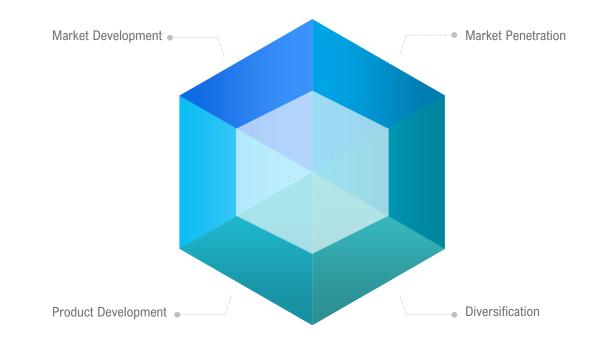
Our objective is to help your organization refine its strategic direction toward sustainable operations as business environment continues to change worldwide. We can help identify and enhance the areas in your organization needing improvement so that its best attributes shine.



## **Growth Strategy**

Successful leaders understand that if their organization is to grow in the long term, they can't stick with a "business as usual" mindset, even when things are going well. They need to find new ways to increase profits and reach new customers.

Our objective is to help your organization refine its strategic direction toward sustainable operations as business environment continues to change worldwide. We can help identify and enhance the areas in your organization needing improvement so that its best attributes shine.



# **Digital Strategy**

Digital strategy focuses on using technology to improve business performance, whether that means creating new products or reimagining current processes. It specifies the direction an organization will take to create new competitive advantages with technology, as well as the tactics it will use to achieve these changes. This usually includes changes to business models, as new technology makes it possible for innovative companies to provide services that weren't previously possible.



### **Forensic Accounting**

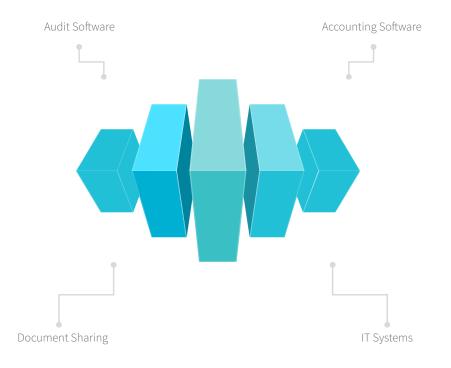
Through forensic accounting S&B utilizes accounting, auditing and investigative skills to examine the company's financial statements. We help organizations manage the risk and vulnerabilities that come from global corruption, fraud, and other threats. We have in-depth experience assisting clients with turning critical and complex issues into opportunities for long-term advantage.



# IT & Technology

Technology is at the center of business change – and provides opportunities to improve performance, manage risk and drive innovation. Getting the technology right can be the start, or the end point, of a transformation.

Every organization's needs are different. To succeed, you need innovative insight, business perspective and change expertise to unlock the potential to drive growth, save costs today and invest in tomorrow. We are inspired to ask better questions and work with you to create innovative answers.

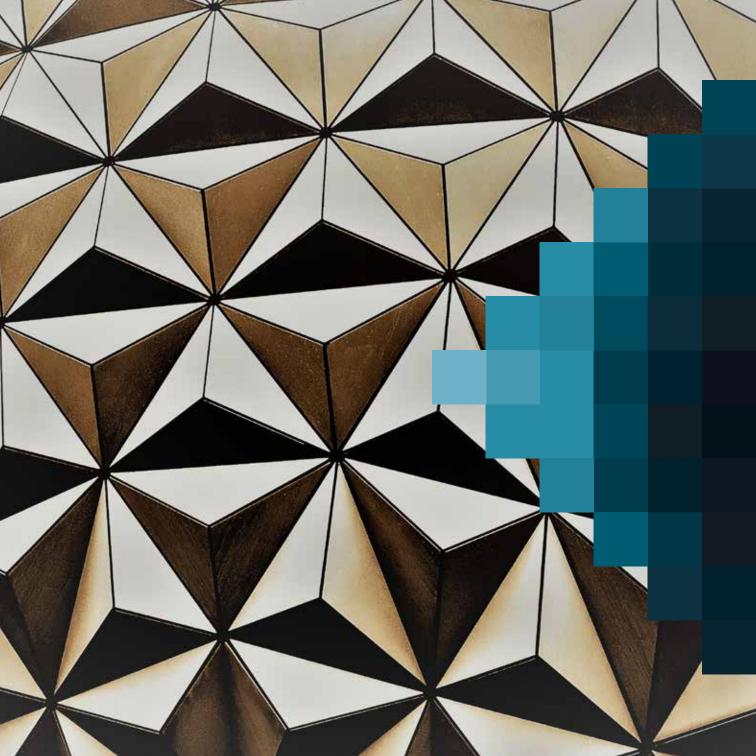






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An Audit & Consultancy



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