



## Annual Luncheon Meeting / Election of Officers & Directors

Thursday, March 28th, 2019      Fall River Country Club  
11:30 - Business Meeting\*      4232 No Main Street  
12:00 - Buffet Lunch      Fall River, MA 02720

**Special Guest Speaker**  
**Patrick J. McDonald, CPCU**  
CEO Northeast MAPFRE USA

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*Please include name of agency & # of individuals attending*

\* the meeting will include a vote for proposed By-Law revisions \*  
(attached is a copy for your review)

For the 2019 Annual Meeting, there is one proposed change to the Association By-Laws; namely Article VI, sec 2.

Current:

**ARTICLE VI: BOARD OF DIRECTORS:**

Section 2: It shall be the duty of the Board of Directors to conduct and direct the affairs of the Corporation between membership meetings, except, as may otherwise herein the provided; make and change, subject to disapproval by the membership, rules, and regulations not inconsistent with these By-Laws. The Board shall have the power, subject to the approval of the membership, to retain all personnel necessary to carry out the functions of this Corporation. The Board shall fill all vacancies in office, which occur during the term of such office, subject to the approval of the membership. The Board of Directors shall hold regular meetings at least once every two months without notice other than required by these By-Laws and at such regular times as shall be designated by resolution of the Board of Directors. A majority of the Board shall constitute a quorum for the transaction of business at any meeting of the Board. The action of a majority of the Board members present at a meeting at which a quorum is present shall be the action of the Board. Time sensitive action by the Board of Directors, when the Board is not in formal session, may be taken by electronic means. (amended 2018)

Proposed:

**ARTICLE VI: BOARD OF DIRECTORS:**

Section 2: It shall be the duty of the Board of Directors to conduct and direct the affairs of the Corporation between membership meetings, except, as may otherwise herein the provided; make and change, subject to disapproval by the membership, rules, and regulations not inconsistent with these By-Laws. The Board shall have the power, subject to the approval of the membership, to retain all personnel necessary to carry out the functions of this Corporation. The Board shall fill all vacancies in office, which occur during the term of such office, subject to the approval of the membership. The Board of Directors shall hold regular meetings without notice other than required by these By-Laws and at such regular times as shall be designated by resolution of the Board of Directors. A majority of the Board shall constitute a quorum for the transaction of business at any meeting of the Board. The action of a majority of the Board members present at a meeting at which a quorum is present shall be the action of the Board. Time sensitive action by the Board of Directors, when the Board is not in formal session, may be taken by electronic means. (amended 2018)

# Patrick J. McDonald, CPCU

*Chief Executive Officer, Northeast Region*

## MAPFRE USA

Patrick J. McDonald is CEO, Northeast Region for MAPFRE USA. He began his career at Aetna P & C in Boston and worked briefly at an independent agency before joining Commerce Insurance in 1990. In his current role he leads the Northeast Region in all aspects of product, pricing, underwriting, claims, operations, and business development. He is a member of the Executive Committees of both MAPFRE North America and MAPFRE USA. Prior to his current position Mr. McDonald was the Executive Vice President, Business and Clients, for MAPFRE USA, as well as Senior Vice President of Marketing for MAPFRE | Commerce Insurance responsible for the Eastern Region. In addition, Mr. McDonald had been the Assistant Vice President of Marketing since May 2002. From April 1990 to May 2002, Mr. McDonald has held various positions in both the Marketing and Underwriting Departments.

Mr. McDonald graduated from the University of Rhode Island in 1986 and earned his Certified Property Casualty Underwriter (CPCU) designation in 1993. Mr. McDonald also holds a number of other professional industry designations and is a past President of the Central Massachusetts CPCU Chapter. In addition, he has served on the Board of NRI Community from 2007 – 2014 holding the positions of Board and Finance Committee Chairperson.