

7



Reasons to Adopt Layer7 PAM

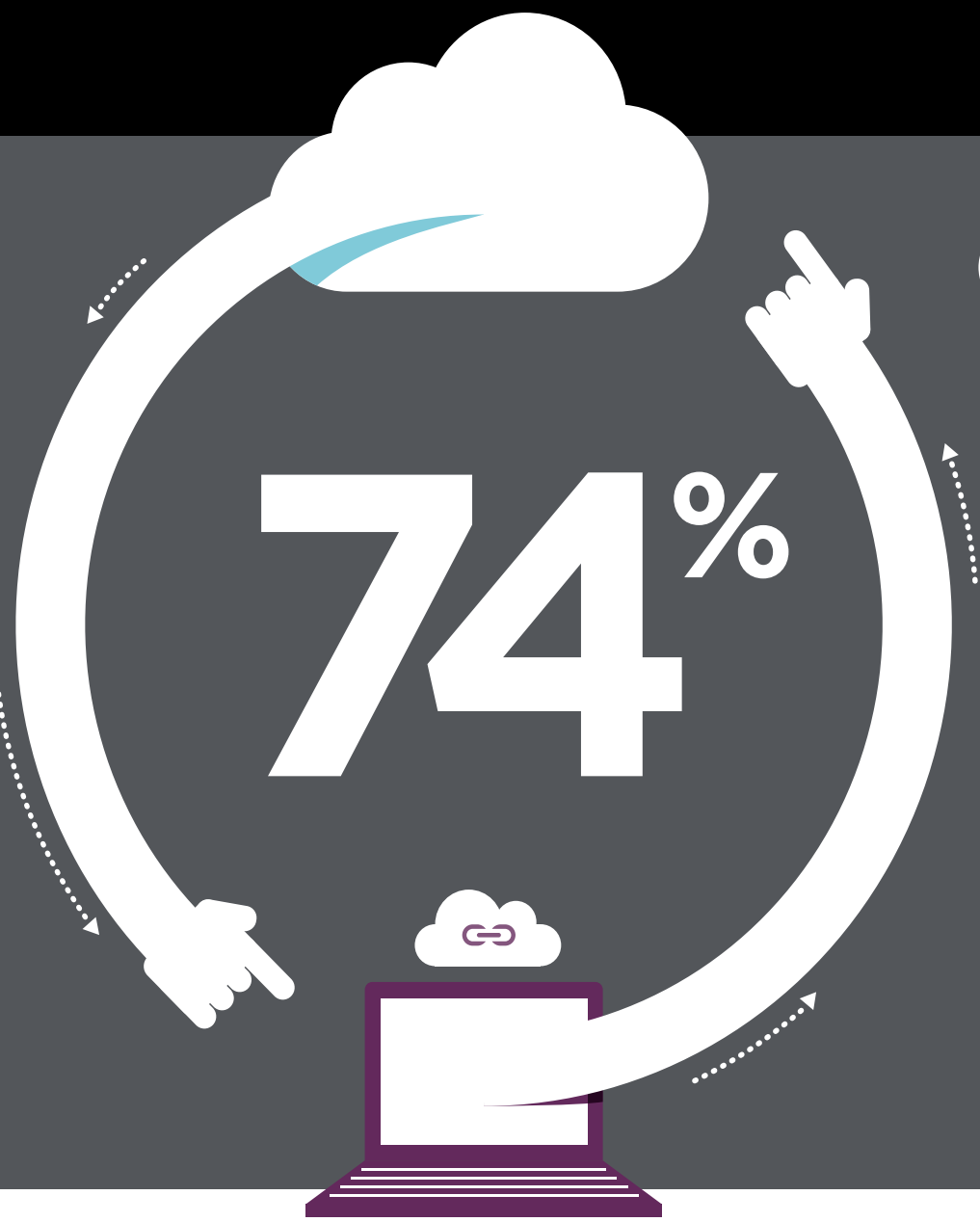
Simply put: Our customers like our solution. Here's what they're saying...

1 FEATURES AND CAPABILITIES

93/100

Rated the Layer7 PAM features and capabilities as being **better**,

significantly better, or **best in class**.



2 MODERN DEPLOYMENT OPTIONS

Deployed Layer7 PAM
in **the cloud** or as
virtual appliance.

3 RISK MITIGATION

65%



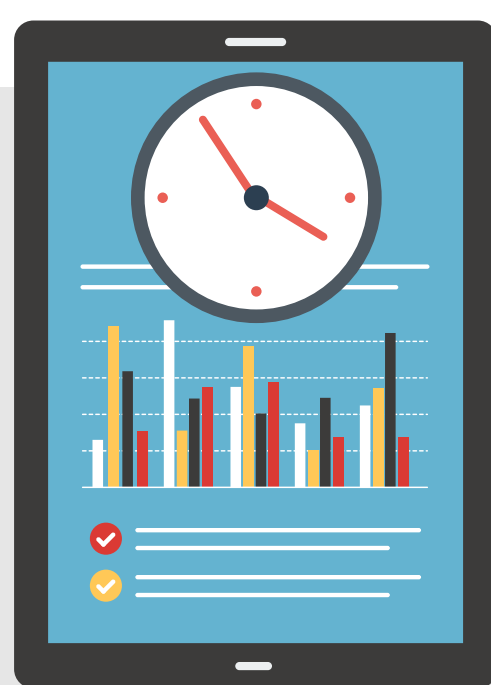
Deployed Layer7 PAM to **track, report**,
and **monitor** privileged user activity

“ *Clients are more confident that all activities are recorded, and everyone is held accountable when asking for support being provided.* **”**

IT Central Station QUOTE | Sales Engineer, Tech Services Company

4 TIME TO VALUE

88%



Rated the Layer7 PAM **ease of use** as being better,
significantly better, or **best in class**.

“ *We selected this product because of the ease of implementation. We did a PoC and had the appliances setup in less than a day.* **”**

IT Central Station QUOTE | InfoSec Manager, Fortune 500 Company

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*“ We saved
hundreds of hours
in deployment and
integration costs,
compared to other
solutions. ”*

Enterprise Architect | Fortune 500 Co.



5 TOTAL COST OF OWNERSHIP

89%

Rated the Layer7 PAM **TCO**
as being better, significantly
better, or **best in class**.

6 AUDITS & COMPLIANCE

58%

Deployed Layer7 PAM to address
audit and **compliance requirements**.



“ *It is very helpful with passing audits. It's one thing to say you have control; it's another to show your control. This is very easy to show.* **”**

IT Central Station QUOTE | Director of Information Security, Insurance Company

7 ENTERPRISE SCALABILITY



90%

of customers rated Layer7
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“ *We will likely have well over 200,000 managed accounts in the system when we are fully deployed.* **”**

IT Central Station QUOTE | Information Security Manager, Fortune 50 Company

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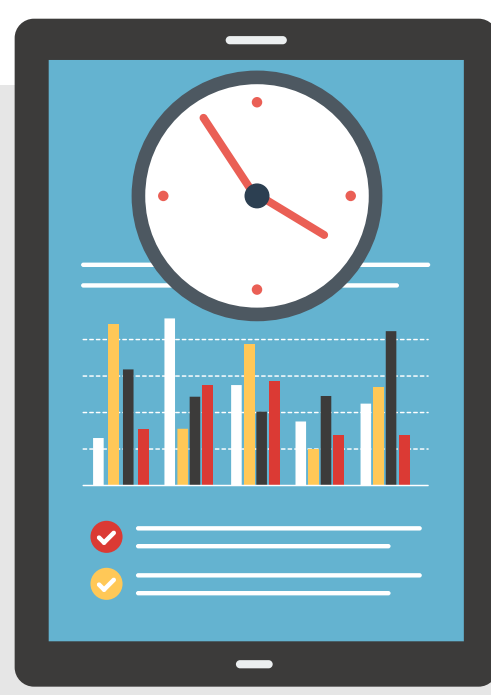
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