

**September 2019 County Sales and Price Activity  
(Regional and condo sales data not seasonally adjusted)**

September 2019 State/Region/County	Median Sales Price of Existing Single-Family Homes						Sales	
	Sept. 2019	Aug. 2019		Sept. 2018	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Calif. Single-family homes	\$605,680	\$617,410		\$578,420	r -1.9%	4.7%	-0.5%	5.8%
Calif. Condo/Townhomes	\$460,000	\$468,000		\$470,000	r -1.7%	-2.1%	-11.7%	9.4%
Los Angeles Metro Area	\$545,000	\$545,000		\$520,000	0.0%	4.8%	-10.4%	9.2%
Central Coast	\$695,000	\$698,000		\$678,990	-0.4%	2.4%	-10.4%	6.6%
Central Valley	\$340,250	\$343,000		\$325,000	-0.8%	4.7%	-13.1%	7.5%
Inland Empire	\$385,000	\$380,000		\$368,000	1.3%	4.6%	-11.1%	5.6%
San Francisco Bay Area	\$880,000	\$900,000		\$930,000	-2.2%	-5.4%	-15.3%	6.2%
<b>San Francisco Bay Area</b>								
Alameda	\$910,000	\$905,500		\$900,000	0.5%	1.1%	-21.8%	2.6%
Contra Costa	\$656,000	\$672,750		\$650,000	-2.5%	0.9%	-15.3%	12.3%
Marin	\$1,360,000	\$1,230,000		\$1,395,000	10.6%	-2.5%	-15.5%	-6.9%
Napa	\$787,500	\$699,000		\$685,000	12.7%	15.0%	15.2%	25.3%
San Francisco	\$1,540,000	\$1,602,500		\$1,507,500	-3.9%	2.2%	-26.5%	-16.4%
San Mateo	\$1,470,000	\$1,545,000		\$1,600,000	-4.9%	-8.1%	-10.3%	-1.0%
Santa Clara	\$1,225,000	\$1,190,000		\$1,250,000	2.9%	-2.0%	-17.1%	-0.8%
Solano	\$455,000	\$459,700		\$451,500	-1.0%	0.8%	-18.0%	18.9%
Sonoma	\$655,750	\$712,000		\$654,500	-7.9%	0.2%	0.3%	21.2%
<b>Southern California</b>								
Los Angeles	\$663,110	\$627,690		\$634,680	5.6%	4.5%	-9.4%	9.2%
Orange	\$830,000	\$810,000		\$825,000	2.5%	0.6%	-9.1%	16.4%
Riverside	\$429,450	\$420,000		\$405,950	2.3%	5.8%	-12.0%	8.3%
San Bernardino	\$315,000	\$315,000		\$300,000	0.0%	5.0%	-9.6%	1.5%
San Diego	\$636,750	\$650,000		\$640,000	-2.0%	-0.5%	-10.8%	16.3%
Ventura	\$659,250	\$661,900		\$673,750	-0.4%	-2.2%	-17.0%	12.9%
<b>Central Coast</b>								
Monterey	\$658,000	\$632,500		\$624,000	4.0%	5.4%	-18.9%	-19.6%
San Luis Obispo	\$655,500	\$640,000		\$639,000	2.4%	2.6%	-7.8%	13.9%
Santa Barbara	\$731,500	\$720,000		\$677,500	1.6%	8.0%	-7.1%	23.2%
Santa Cruz	\$795,000	\$875,000		\$910,500	-9.1%	-12.7%	-8.3%	14.9%
<b>Central Valley</b>								
Fresno	\$296,000	\$285,000		\$267,000	3.9%	10.9%	-18.9%	5.5%
Glenn	\$266,500	\$270,000		\$227,500	-1.3%	17.1%	-26.3%	-41.7%
Kern	\$257,600	\$255,500		\$241,000	0.8%	6.9%	-16.1%	11.6%
Kings	\$258,000	\$258,450		\$239,950	-0.2%	7.5%	-1.7%	28.9%
Madera	\$276,500	\$279,000		\$282,500	-0.9%	-2.1%	4.3%	27.3%
Merced	\$277,250	\$278,600		\$280,000	-0.5%	-1.0%	-1.3%	38.7%
Placer	\$495,000	\$500,000		\$475,000	-1.0%	4.2%	-24.8%	-3.7%
Sacramento	\$385,000	\$386,000		\$372,000	-0.3%	3.5%	-12.7%	4.8%
San Benito	\$610,410	\$609,950		\$562,000	0.1%	8.6%	-21.0%	28.9%
San Joaquin	\$385,000	\$389,000		\$360,000	-1.0%	6.9%	-10.1%	17.2%
Stanislaus	\$332,750	\$335,000		\$315,000	-0.7%	5.6%	-19.6%	-9.0%
Tulare	\$250,000	\$250,000		\$240,000	0.0%	4.2%	21.1%	17.2%
<b>Other Calif. Counties</b>								
Amador	\$325,000	\$329,000		\$325,500	r -1.2%	-0.2%	-22.2%	-15.5%
Butte	\$358,750	\$353,150		\$320,000	1.6%	12.1%	-19.1%	8.0%
Calaveras	\$330,000	\$346,360		\$328,000	-4.7%	0.6%	-8.0%	2.0%
Del Norte	\$280,000	\$264,180		\$205,000	6.0%	36.6%	-9.5%	-24.0%
El Dorado	\$489,900	\$525,000		\$465,000	-6.7%	5.4%	-20.4%	1.5%
Humboldt	\$345,000	\$320,000		\$315,000	7.8%	9.5%	-11.4%	6.9%
Lake	\$270,000	\$260,000		\$288,000	3.8%	-6.3%	2.7%	23.0%
Lassen	\$180,000	\$200,000		\$159,450	-10.0%	12.9%	-32.4%	-3.8%
Mariposa	\$318,000	\$330,000		\$315,000	r -3.6%	1.0%	-5.6%	30.8%
Mendocino	\$407,500	\$413,500		\$433,500	-1.5%	-6.0%	-9.1%	25.0%
Mono	\$699,750	\$712,500		\$622,500	-1.8%	12.4%	-20.0%	14.3%
Nevada	\$399,000	\$415,500		\$445,000	-4.0%	-10.3%	-6.5%	41.8%
Plumas	\$380,000	\$345,000		\$265,000	10.1%	43.4%	-38.9%	3.1%
Shasta	\$280,000	\$294,900		\$255,000	-5.1%	9.8%	-15.1%	-4.6%

Siskiyou	\$240,000	\$210,000	\$205,000	14.3%	17.1%	-34.8%	-21.8%
Sutter	\$327,500	\$309,000	\$290,000	6.0%	12.9%	-39.1%	-13.1%
Tehama	\$225,500	\$281,250	\$228,000	-19.8%	-1.1%	13.0%	26.8%
Tuolumne	\$307,000	\$302,500	\$291,400	1.5%	5.4%	9.0%	39.3%
Yolo	\$453,500	\$465,000	\$470,000	-2.5%	-3.5%	-3.4%	37.3%
Yuba	\$305,000	\$298,000	\$257,500	2.3%	18.4%	15.9%	14.3%

r = revised

NA = not available

### September 2019 County Unsold Inventory and Days on Market (Regional and condo sales data not seasonally adjusted)

September 2019 State/Region/County	Unsold Inventory Index			Median Time on Market		
	Sept. 2019	Aug. 2019	Sept. 2018	Sept. 2019	Aug. 2019	Sept. 2018
Calif. Single-family homes	3.5	3.2	4.2	24.0	23.0	23.0
Calif. Condo/Townhomes	3.2	2.9	3.6	24.0	23.0	20.0
Los Angeles Metro Area	3.7	3.4	4.5	27.0	27.0	28.0
Central Coast	4.4	4.1	4.7	28.0	25.0	26.0
Central Valley	2.9	2.8	3.7	17.0	17.0	18.0
Inland Empire	3.9	3.6	4.5	31.0	32.0	34.0
San Francisco Bay Area	2.9	2.5	3.2	23.0	21.0	19.0
<b>San Francisco Bay Area</b>						
Alameda	2.4	1.9	2.7	14.0	14.0	14.0
Contra Costa	2.5	2.2	2.9	20.0	16.0	16.0
Marin	4.0	3.2	3.5	38.0	35.0	30.0
Napa	5.2	6.3	5.6	68.0	45.0	39.0
San Francisco	3.8	2.1	3.4	17.0	15.0	14.0
San Mateo	2.8	2.3	2.9	13.0	14.0	13.0
Santa Clara	2.7	2.3	2.8	17.0	18.0	15.0
Solano	2.7	2.4	3.5	36.0	35.0	34.5
Sonoma	4.0	4.2	4.5	45.0	42.0	47.0
<b>Southern California</b>						
Los Angeles	3.5	3.1	4.4	21.0	20.5	21.0
Orange	3.6	3.5	4.3	24.5	24.0	29.0
Riverside	3.8	3.4	4.6	32.0	33.0	34.0
San Bernardino	4.1	3.8	4.4	30.0	31.0	34.0
San Diego	3.1	2.9	4.1	18.0	17.0	19.0
Ventura	4.7	4.3	6.3	49.0	46.0	46.5
<b>Central Coast</b>						
Monterey	5.2	4.1	4.1	26.0	25.0	20.0
San Luis Obispo	4.2	4.1	4.7	28.0	30.0	39.0
Santa Barbara	4.2	4.2	5.6	28.0	23.0	26.0
Santa Cruz	4.0	3.7	4.3	31.0	16.0	19.0
<b>Central Valley</b>						
Fresno	3.5	2.9	3.9	16.0	16.5	17.0
Glenn	6.4	4.7	2.9	31.5	25.0	57.5
Kern	2.7	2.5	3.6	17.0	16.0	20.5
Kings	2.4	2.8	3.6	24.5	20.0	16.0
Madera	4.3	4.7	5.4	25.0	30.0	35.5
Merced	2.9	3.2	4.3	24.0	28.5	14.0
Placer	3.7	2.9	3.6	24.0	20.0	22.0
Sacramento	2.5	2.2	3.2	12.0	12.0	15.0
San Benito	3.3	2.7	4.3	21.0	36.0	22.5
San Joaquin	3.2	2.9	3.8	21.0	20.0	17.0
Stanislaus	3.1	2.5	3.3	15.0	15.0	20.0
Tulare	3.5	4.3	4.6	22.0	20.0	29.0
<b>Other Calif. Counties</b>						

Amador	7.8	6.0	NA	47.0	31.0	52.0	r
Butte	3.7	3.0	4.4	18.5	14.0	15.0	
Calaveras	5.7	5.8	5.9	61.0	53.0	50.0	
Del Norte	9.4	8.9	5.2	115.0	81.0	89.0	
El Dorado	5.3	4.6	4.6	46.0	43.0	32.0	
Humboldt	5.4	4.8	6.6	20.0	25.0	29.0	
Lake	7.1	7.6	8.0	59.0	48.0	54.0	
Lassen	6.6	4.7	6.3	124.0	79.0	98.5	
Mariposa	7.1	6.6	8.4	64.0	68.0	22.0	
Mendocino	7.2	6.4	9.7	65.0	67.0	75.0	
Mono	8.2	7.2	7.3	88.0	93.0	85.0	
Nevada	5.6	5.4	6.9	48.0	33.0	33.0	
Plumas	11.8	8.1	11.3	111.0	87.0	83.5	
Shasta	4.6	3.9	4.5	29.0	30.0	33.0	
Siskiyou	7.8	5.1	5.6	28.0	42.0	59.0	
Sutter	4.3	2.3	4.2	14.0	19.0	23.0	
Tehama	4.8	5.7	5.8	56.5	58.5	74.0	
Tuolumne	6.7	7.8	7.7	38.5	47.0	45.0	
Yolo	2.8	2.8	3.9	20.0	20.0	14.5	
Yuba	3.3	3.8	3.9	27.5	18.0	22.5	

r = revised

NA = not available