



Decision Making

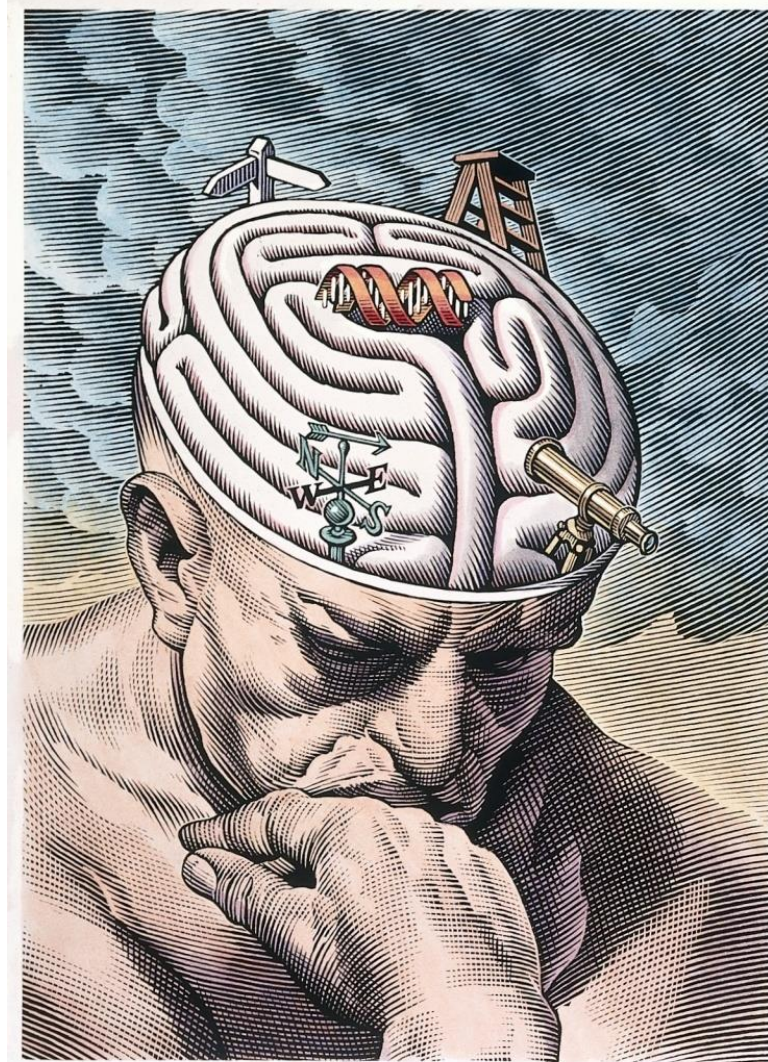
Decision Making

By the end of the Power Hour Expert session you will be able to:

- Explain what a 'decision' is and how you make decisions on a daily basis
- Identify your natural decision making style, and when it is (and isn't) useful
- Describe a number of decision making techniques
- Use at least one of these techniques to make a decision



How do you decide?



Logic V Emotion



Decision Making Style...



Decision Making Style

Vroom and Yetton's Decision-Making Styles

A1: You take known information and then decide alone.

A2: You get information from others, and then decide alone.

C1: You share the problem with others individually, listen to ideas and then decide alone.

C2: You share the problems with others as a group, listen to ideas and then decide.

G2: You share problems with others as a group and then seek and accept consensus agreement.

Decision Making Techniques



Make it Work at Work

What are you going
to **DO** as a result of
this Power Hour
Session?





Thank You
&
Good Luck