



# **Plan Your Time**

# The Pareto Principle or 80/20 Rule

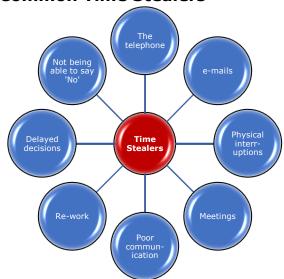


20% of your tasks produce 80% of your results

## **Internal Reasons for Poor Time Management**

- Lack of **focus** on what is important
- Lack of clarity about what is expected
- Lack of confidence in your ability to complete the task
- Lack of **commitment** (enthusiasm) for the task in hand

### **External Reasons: Common Time Stealers**

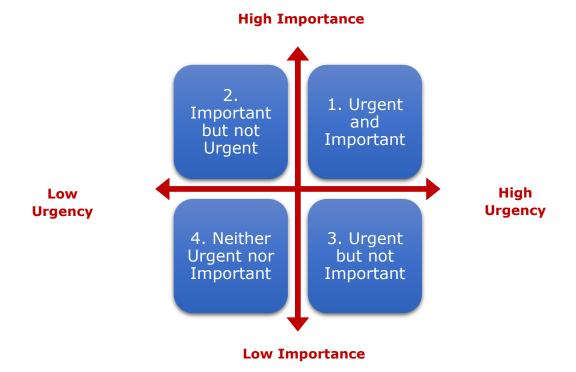


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## **Planning Your Time - The Eisenhower Grid**



### **Planning your Time – Three Tests for Tasks**

#### **Test of NECESSITY**

- •Am I doing it out of habit or because I like doing it?
- •Is it still necessary?
- •Will it help me to achieve my outcomes?

#### **Test of APPROPRIATENESS**

- •Is this something I should do?
- •Should someone else do it?
- •Am I depriving someone else of a development opportunity?

#### **Test of EFFICIENCY**

- •Am I correcting something that should have been done properly?
- •Do I, or any of my team, need to do this task?
- •Am I doing it this way because it has always been done this way?

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